



The 5 Ws of **DOWNSIDE**

RISK

WHAT

is downside risk?

Downside risk is the chance of losing money. Investing can be like a ladder, in order to climb in value (or reward), you risk a steeper fall (or loss). Downside risk can be viewed as the potential fall from your ladder (or investment) – how likely you are to fall and how far.

WHO

does it impact?

Downside risk can impact anyone with investments. It can be particularly harmful for those making withdrawals from their investments.

WHY

is it particularly impactful to those in retirement?

Nobody wants to lose money, but it can be particularly hard-hitting during retirement.

If you are taking a retirement income from your investments and the market falls you could find that you have to sell more of your investments to generate the income you need. This means that your savings could run out sooner than you expect.

WHEN

is managing downside risk most important for those in retirement?

Managing downside risk is important throughout retirement but particularly in the early stages of retirement. Losing money early in retirement can be particularly difficult to recover from, and a failure to manage downside risk could result in running out of money too soon.



WHERE can you invest to manage downside risk?

Ways you may consider to manage downside risk include:

- You may take less risk overall and diversify across many asset classes. This could potentially lower your downside risk.
- You could seek to invest in assets which tend to have lower downside risk, but still offer the potential of reward. These could include higher quality fixed income funds and lower beta, higher quality equity holdings.

Beta: A measure of a stock's relative volatility; the covariance of a stock in relation to the rest of the market.

Dividend(s): A sum paid regularly by a company to its investors as a reward for holding their shares.

Fixed income funds: Fixed income investment securities pay investors fixed interest or dividend payments until their maturity date. Fixed income funds hold those securities or bonds. A bond is a loan of money by an investor to a company or government for a fixed period in exchange for a fixed interest rate payment and the repayment of the loan at the end of the period. However funds may offer variable income. (Fixed income funds that hold shorter-term bonds tend to have historically generated lower downside risk). **Quality companies:** Financially strong companies that have generated superior and stable profitability.

IMPORTANT INFORMATION

All investments involve risk including loss of principal. Certain investments involve greater or unique risks that should be considered along with the objectives, fees, and expenses before investing.

Asset allocation and diversification cannot assure a profit or protect against loss.

Bonds are subject to interest rate, credit, liquidity, call and market risks, to varying degrees. Generally, all other factors being equal, bond prices are inversely related to interest-rate changes and rate increases can cause price declines. **Equities** are subject to market, market sector, market liquidity, issuer, and investment style risks, to varying degrees.

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MARK-566678-2024-07-01