3Q25 QUARTERLY UPDATE

October 16, 2025



3Q25 Financial Highlights

Revenue:	+ 9%
Expenses:	+ 4%
Pre-tax Margin:	36%
Tier 1 Leverage:	6.1 %
ROTCE ^(a) :	26 %
EPS:	+25%

- Revenue Growth: Revenue of \$5.1bn up 9% YoY
- Expense Discipline: Expense of \$3.2bn up 4% YoY
- Margin Expansion:
 - 493 bps of operating leverage^(b)
 - Pre-tax margin of 36% up 3%-pts YoY
- Improved Profitability:
 - ROE of 13.7% up 1.7%-pts YoY
 - ROTCE^(a) of 25.6% up 2.8%-pts YoY
- Attractive Capital Returns: Returned \$1.2bn to common shareholders, including \$381mm of dividends and \$849mm of share repurchases
 - 92% payout ratio year-to-date
- **EPS Growth:** EPS of \$1.88 up 25% YoY



3Q25 Financial Results

				3Q25 v	/s.
\$mm, except per share data or unless otherwise noted	3Q25	2Q25	3Q24	2Q25	3Q24
Income Statement					
Investment services fees	\$2,585	\$2,583	\$2,344	—%	10%
Investment management and performance fees	782	758	794	3	(2)
Foreign exchange revenue	166	213	175	(22)	(5)
Other fee revenue	104	87	91	20	14
Total fee revenue	\$3,637	\$3,641	\$3,404	-%	7%
Investment and other revenue	208	184	196	N/M	N/M
Net interest income	1,236	1,203	1,048	3	18
Total revenue	\$5,081	\$5,028	\$4,648	1%	9%
Provision for credit losses	(7)	(17)	23	N/M	N/M
Noninterest expense	3,236	3,206	3,100	1	4
Income before income taxes	\$1,852	\$1,839	\$1,525	1%	21%
	\$1,339	\$1,391	\$1,110	(4)%	21%
Avg. common shares and equivalents outstanding (mm) - diluted	713	720	742	(1)%	(4)%
EPS	\$1.88	\$1.93	\$1.50	(3)%	25%
Key Performance Indicators					
Operating leverage ^(a)				11 bps	493 bps
Pre-tax margin	36%	37%	33%	-	-
ROE	13.7%	14.7%	12.0%		
ROTCE(b)	25.6%	27.8%	22.8%		
Non-GAAP measures, excluding notable items					
Adjusted total revenue	\$5,069	\$5,028	\$4,648	1%	9%
Adjusted noninterest expense	3,197	3,194	3,075	_	4
Adjusted EPS	1.91	1.94	1.52	(2)	26
Adjusted operating leverage				73 bps	509 bps
Adjusted pre-tax margin	37%	37%	33%	-	•
Adjusted ROTCE	26.0%	27.9%	23.2%		

⁽a) Operating leverage is the rate of increase (decrease) in total revenue less the rate of increase (decrease) in total noninterest expense.



⁽b) Represents a non-GAAP measure. See page 11 in the Appendix for the corresponding reconciliation of the non-GAAP measure of ROTCE.

(c) Each of the below line items represents a non-GAAP measure. See pages 11 and 12 in the Appendix for the corresponding reconciliations of these non-GAAP measures excluding notable items. N/M – not meaningful.

Capital and Liquidity

	3Q25	2Q25	3Q24
Consolidated regulatory capital ratios(a)			
Tier 1 capital (\$mm) Average assets for Tier 1 leverage ratio (\$mm)	\$25,471 419,077 6.1%	\$25,472 420,131 6.1%	\$23,972 398,381 6.0%
Tier 1 leverage ratio			
Common Equity Tier 1 ("CET1") capital (\$mm) Risk-weighted assets (\$mm)	\$20,645 176,645	\$20,149 175,668	\$19,687 165,652
CET1 ratio	11.7%	11.5%	11.9%
Supplementary leverage ratio ("SLR")	6.7%	6.9%	7.0%
Consolidated regulatory liquidity ratios(a)			
Liquidity coverage ratio ("LCR") Net stable funding ratio ("NSFR")	112% 130%	112% 131%	116% 132%
Capital returns			
Cash dividends per common share	\$0.53	\$0.47	\$0.47
Common stock dividends (\$mm) Common stock repurchases (\$mm)	\$381 849	\$346 895	\$353 725
Total capital return (\$mm)	\$1,230	\$1,241	\$1,078
Total payout ratio	92%	89%	97%
Profitability			
ROE	13.7%	14.7%	12.0%
ROTCE ^(b)	25.6%	27.8%	22.8%
Adjusted ROTCE ^(c)	26.0%	27.9%	23.2%

CAPITAL

- Tier 1 leverage ratio of 6.1% up 2bps QoQ
 - Tier 1 capital of \$25.5bn was flat QoQ, as a CET1 capital increase was offset by a net reduction in preferred stock
 - Average assets for Tier 1 leverage ratio of \$419.1bn decreased \$1.1bn QoQ
- CET1 ratio of 11.7% up 22bps QoQ
 - CET1 capital of \$20.6bn increased \$496mm QoQ, primarily reflecting capital generated through earnings and a net increase in accumulated other comprehensive income, partially offset by capital returned through common stock repurchases and dividends
 - RWA of \$176.6bn increased by \$1.0bn QoQ

LIQUIDITY

- LCR of 112% flat QoQ
- NSFR of 130% down 1%-pt QoQ

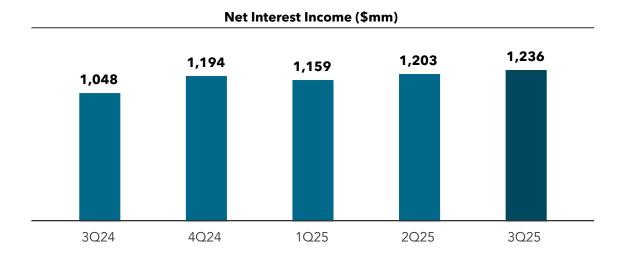


⁽a) Note: See page 10 in the Appendix for corresponding footnote.

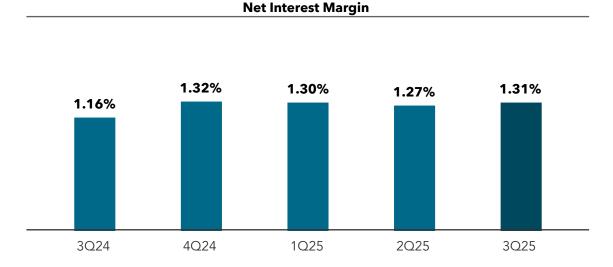
⁽b) Represents a non-GAAP measure. See page 11 in the Appendix for the corresponding reconciliation of the non-GAAP measure of ROTCE.

⁽c) Represents a non-GAAP measure. See page 11 in the Appendix for the corresponding reconciliation of the non-GAAP measure of ROTCE excluding notable items.

Net Interest Income and Balance Sheet Trends



- Net interest income of \$1,236mm up 18% YoY and up 3% QoQ
 - QoQ increase primarily reflecting the continued reinvestment of maturing investment securities at higher yields, partially offset by changes in deposit mix
- Net interest margin of 1.31% up 15 bps YoY and up 4 bps QoQ
- Avg. total deposits of \$299bn up 5% YoY and flat QoQ



Balance Sheet Trends (\$bn, average)

		3Q25 vs.		
	3Q25	2Q25	3Q24	
Total assets	\$437	—%	5%	
Total interest-earning assets	\$374	—%	5%	
Cash and reverse repo	146	(2)	3	
Loans	73	2	5	
Investment securities	148	1	6	
Noninterest-bearing	\$51	3%	7%	
Interest-bearing	248	(1)	5	
Total deposits	\$299	—%	5%	



Securities Services

Select Income Statement Data

		3Q25 vs.	
\$mm, unless otherwise noted	3Q25	2Q25	3Q24
Asset Servicing	\$1,141	4%	12%
Issuer Services	313	(17)	10
Total investment services fees	\$1,454	(1)%	11%
Foreign exchange revenue	143	(18)	4
Other fees ^(a)	73	22	28
Investment and other revenue	119	N/M	N/M
Net interest income	670	(1)	10
Total revenue	\$2,459	(1)%	11%
Provision for credit losses	(3)	N/M	N/M
Noninterest expense	1,656	2	6
Income before income taxes	\$806	(7)%	26%

Key Performa	ance Indicators
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\$bn, unless otherwise noted	3Q25	2Q25	3Q24	
Pre-tax margin Assets under custody and/or administration ("AUC/A")(trn) ^{(b)(c)}	33% \$41.7	35% \$40.1	29% \$37.5	
Deposits (average)	\$183	\$186	\$181	
Issuer Services Total debt serviced (trn) Number of sponsored Depositary Receipts programs	\$14.5 477	\$14.3 482	\$14.3 507	

- Total revenue of \$2,459mm up 11% YoY
 - Investment services fees up 11% YoY
 - Asset Servicing up 12% YoY, primarily reflecting higher client activity and market values
 - > Issuer Services up 10% YoY, primarily reflecting higher Depositary Receipts fees
 - Foreign exchange revenue up 4% YoY
 - Net interest income up 10% YoY
- Noninterest expense of \$1,656mm up 6% YoY, primarily reflecting higher investments, severance expense and revenue-related expenses, and employee merit increases, partially offset by efficiency savings
- Income before income taxes of \$806mm up 26% YoY



Market and Wealth Services

Select Income Statement Data

		3Q25 vs	5.
\$mm, unless otherwise noted	3Q25	2Q25	3Q24
Pershing	\$508	(1)%	7%
Clearance and Collateral Management	398	3	12
Treasury Services	214	2	7
Total investment services fees	\$1,120	1%	9%
Foreign exchange revenue	31	3	35
Other fees ^(a)	70	11	21
Investment and other revenue	22	N/M	N/M
Net interest income	524	4	26
Total revenue	\$1,767	1%	14%
Provision for credit losses	(3)	N/M	N/M
Noninterest expense	895	_	7
Income before income taxes	\$875	3%	24%

\$bn, unless otherwise noted	3Q25	2Q25	3Q24
Pre-tax margin AUC/A (trn) ^{(b)(c)}	50% \$15.8	49% \$15.4	46% \$14.3
Deposits (average)	\$97	\$97	\$89
Pershing AUC/A (trn) ^(b) Net new assets (U.S. platform) ^(d) Daily average revenue trades ("DARTs") (U.S. platform) ('000) Average active clearing accounts ('000)	\$3.0 3 269 8,387	\$2.8 (10) 334 8,405	\$2.7 (22) 251 8,085
Treasury Services U.S. dollar payment volumes (daily average)	246,286	246,250	242,243
Clearance and Collateral Management Average collateral balances	\$7,275	\$7,061	\$6,380

- Total revenue of \$1,767mm up 14% YoY
 - Investment services fees up 9% YoY
 - > Pershing up 7% YoY, primarily reflecting higher market values and client activity
 - Clearance and Collateral Management up 12% YoY, primarily reflecting higher collateral management balances and clearance volumes
 - > Treasury Services up 7% YoY, primarily reflecting net new business
 - Foreign exchange revenue up 35% YoY
 - Net interest income up 26% YoY
- Noninterest expense of \$895mm up 7% YoY, primarily reflecting higher investments, employee merit increases and higher revenue-related expenses, partially offset by efficiency savings
- Income before income taxes of \$875mm up 24% YoY



Investment and Wealth Management

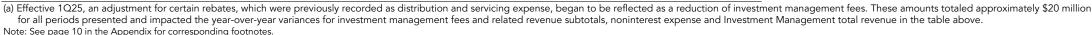
Select Income Statement Data

		3Q25 vs.	
\$mm, unless otherwise noted	3 Q 25	2Q25	3Q24 ⁽
Investment management fees ^(a)	\$776	4%	(1)%
Performance fees	6	N/M	N/M
Distribution and servicing fees	69	_	1
Other fees ^(b)	(78)	N/M	N/M
Investment and other revenue(c)	10	N/M	N/M
Net interest income	41	_	(9)
Total revenue	\$824	3%	(3)%
Provision for credit losses	_	N/M	N/M
Noninterest expense ^(a)	640	(2)	(5)
Income before income taxes	\$184	24%	5%
Total revenue by line of business:			
Investment Management ^(a)	\$546	3%	(4)%
Wealth Management	278	3	(1)
Total revenue	\$824	3%	(3)%

Key Performance Indicators

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\$bn, unless otherwise noted	3Q25	2Q25	3Q24		
Pre-tax margin	22%	19%	21%		
Deposits (average)	\$9	\$9	\$10		
Assets under management ("AUM") ^(d)	\$2,142	\$2,106	\$2,144		
Long-term active strategies net flows Index net flows Short-term strategies net flows Total net flows	\$(25) (8) 34 \$1	\$(2) (22) 7 (17)	\$(8) (16) 24		
Wealth Management Client assets ^(e)	\$348	\$339	\$333		

- Total revenue of \$824mm down 3% YoY
 - Investment Management down 4% YoY, primarily reflecting the mix of AUM flows and the adjustment for certain rebates (offset in noninterest expense)^(a), partially offset by higher market values and the favorable impact of the weaker U.S. dollar
 - Wealth Management down 1% YoY
- Noninterest expense of \$640mm down 5% YoY, primarily reflecting lower revenue-related expenses (including the adjustment for certain rebates^(a)) and efficiency savings, partially offset by employee merit increases, higher investments and the unfavorable impact of the weaker U.S. dollar
- Income before income taxes of \$184mm up 5% YoY
- **AUM** of \$2.1trn **flat YoY**, primarily reflecting higher market values, partially offset by cumulative net outflows
- Wealth Management client assets of \$348bn up
 5% YoY, primarily reflecting higher market values, partially offset by cumulative net outflows





N/M - not meaningful.

Other Segment

Select Income Statement Data

\$mm, unless otherwise noted	3Q25	2Q25	3Q24
Fee revenue	\$(27)	\$(15)	\$(1)
Investment and other revenue	45	33	55
Net interest income (expense)	1	(19)	(21)
Total revenue	\$19	\$(1)	\$33
Provision for credit losses	(1)	2	
Noninterest expense	45	36	37
(Loss) before income taxes	\$(25)	\$(39)	\$(4)

- **Total revenue** includes corporate treasury and other investment activity, including hedging activity which has an offsetting impact between fee and other revenue and net interest expense
 - YoY decrease was primarily driven by higher net securities losses
 - QoQ increase primarily reflecting gains realized on the sale of real estate
- **Noninterest expense** increased YoY, primarily reflecting higher staff expense; QoQ increase primarily reflects higher litigation reserves



Footnotes

Page 4 - Capital and Liquidity

(a) Regulatory capital and liquidity ratios for September 30, 2025 are preliminary. For our CET1 ratio, our effective capital ratios under the U.S. capital rules are the lower of the ratios as calculated under the Standardized and Advanced Approaches, which for September 30, 2025, June 30, 2025 and September 30, 2024 was the Standardized Approach.

Page 6 - Securities Services

- (a) Other fees primarily include financing-related fees.
- (b) September 30, 2025 information is preliminary.
- (c) Consists of AUC/A primarily from the Asset Servicing line of business and, to a lesser extent, the Issuer Services line of business. Includes the AUC/A of CIBC Mellon Trust Company ("CIBC Mellon"), a joint venture with the Canadian Imperial Bank of Commerce, of \$2.1 trillion at September 30, 2025, \$2.0 trillion at June 30, 2025 and \$1.9 trillion at September 30, 2024.

Page 7 - Market and Wealth Services

- (a) Other fees primarily include financing-related fees.
- (b) September 30, 2025 information is preliminary.
- (c) Consists of AUC/A from the Clearance and Collateral Management and Pershing lines of business.
- (d) Net new assets represent net flows of assets (e.g., net cash deposits and net securities transfers, including dividends and interest) in customer accounts in Pershing LLC, a U.S. broker-dealer.

Page 8 - Investment and Wealth Management

- (b) Other fees primarily include investment services fees.
- (c) Investment and other revenue is net of income (loss) attributable to noncontrolling interests related to consolidated investment management funds.
- (d) September 30, 2025 information is preliminary. Represents assets managed in the Investment and Wealth Management business segment.
- (e) September 30, 2025 information is preliminary. Includes AUM and AUC/A in the Wealth Management line of business.



Return on Common Equity and Tangible Common Equity Reconciliation

\$mm	3Q25	2Q25	3Q24
Net income applicable to common shareholders of The Bank of New York Mellon Corporation – GAAP	\$1,339	\$1,391	\$1,110
Add: Amortization of intangible assets	12	11	12
Less: Tax impact of amortization of intangible assets	3	2	3
Adjusted net income applicable to common shareholders of The Bank of New York Mellon Corporation, excluding amortization of intangible assets – Non-GAAP	\$1,348	\$1,400	\$1,119
Less: Disposal gain ^(a)	9	_	_
Severance expense(b)	(39)	(27)	(31)
Litigation reserves ^(b)	(2)	16	(2)
FDIC special assessment ^(b)	11	5	13
Adjusted net income applicable to common shareholders of The Bank of New York Mellon Corporation, excluding amortization of intangible assets and notable items – Non-GAAP	\$1,369	\$1,406	\$1,139
Average common shareholders' equity	\$38,626	\$37,892	\$36,772
Less: Average goodwill	16,787	16,748	16,281
Average intangible assets	2,842	2,850	2,827
Add: Deferred tax liability - tax deductible goodwill	1,236	1,236	1,220
Deferred tax liability – intangible assets	665	668	656
Average tangible common shareholders' equity – Non-GAAP	\$20,898	\$20,198	\$19,540
Return on common equity ^(c) – GAAP	13.7%	14.7%	12.0%
Adjusted return on common equity ^(c) – Non-GAAP	14.0%	14.8%	12.2%
Return on tangible common equity ^(c) – Non-GAAP	25.6%	27.8%	22.8%
Adjusted return on tangible common equity ^(c) – Non-GAAP	26.0%	27.9%	23.2%



⁽a) Reflected in Investment and other revenue.

⁽b) Severance expense is reflected in Staff expense, Litigation reserves in Other expense, and FDIC special assessment in Bank assessment charges, respectively.

Reconciliation of Non-GAAP Measures – Impact of Notable Items

			3Q24	3Q25 vs.		
\$mm, except per share amounts	3Q25	2Q25		2Q25	3Q24	
Total revenue – GAAP	\$5,081	\$5,028	\$4,648	1%	9%	
Less: Disposal gain ^(a)	12	_	_			
Adjusted total revenue, ex-notables – Non-GAAP	\$5,069	\$5,028	\$4,648	1%	9%	
Noninterest expense – GAAP	\$3,236	\$3,206	\$3,100	1%	4%	
Less: Severance expense ^(b)	50	34	40			
Litigation reserves ^(b)	3	(16)	2			
FDIC special assessment ^(b)	(14)	(6)	(17)			
Adjusted noninterest expense, ex-notables – Non-GAAP	\$3,197	\$3,194	\$3,075	-%	4%	
Net income applicable to common shareholders of The Bank of New York Mellon Corporation – GAAP	\$1,339	\$1,391	\$1,110	(4)%	21%	
Less: Disposal gain ^(a)	9	_	_			
Severance expense ^(b)	(39)	(27)	(31)			
Litigation reserves ^(b)	(2)	16	(2)			
FDIC special assessment ^(b)	11	5	13			
Adjusted net income applicable to common shareholders of The Bank of New York Mellon Corporation – Non-GAAP	\$1,360	\$1,397	\$1,130	(3)%	20%	
Diluted earnings per share – GAAP	\$1.88	\$1.93	\$1.50	(3)%	25%	
Less: Disposal gain ^(a)	0.01	_	_			
Severance expense(b)	(0.05)	(0.04)	(0.04)			
Litigation reserves ^(b)	_	0.02	_			
FDIC special assessment ^(b)	0.01	0.01	0.02			
Adjusted diluted earnings per share – Non-GAAP	\$1.91	\$1.94	\$1.52	(2)%	26%	
Operating leverage – GAAP ^(c)				11 bps	493 bps	
Adjusted operating leverage – Non-GAAP ^(c)				73 bps	509 bps	
Pre-tax operating margin – GAAP ^(d)	36%	37%	33%			
Adjusted pre-tax operating margin – Non-GAAP ^(d)	37%	37%	33%			



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⁽a) Reflected in Investment and other revenue.

⁽b) Severance expense is reflected in Staff expense, Litigation reserves in Other expense, and FDIC special assessment in Bank assessment charges, respectively.

⁽c) Operating leverage is the rate of increase (decrease) in total revenue less the rate of increase (decrease) in total noninterest expense.

⁽d) Income before taxes divided by total revenue. See the 3Q25 Earnings Release for additional information.

Cautionary Statement

A number of statements in our presentations, the accompanying slides and the responses to questions on our conference call discussing our quarterly results may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including statements about The Bank of New York Mellon Corporation," "we," "us," or "our") capital plans including dividends and repurchases, total payout ratio, financial performance, fee revenue, net interest income, expenses, cost discipline, efficiency savings, operating leverage, pre-tax margin, capital ratios, organic growth, pipeline, deposits, interest rates and yield curves, securities portfolio, taxes, investments, including in technology and product development, innovation in products and services, artificial intelligence, digital assets, client experience, strategic priorities and initiatives, acquisitions, related integration and divestiture activity, transition to a platforms operating model, capabilities, resiliency, risk profile, human capital management and the effects of the current and near-term market and macroeconomic outlook on us, including on our business, operations, financial performance and prospects. Preliminary business metrics and regulatory capital ratios are subject or the quarter ended September 30, 2025. Forward-looking statements may be expressed in a variety of ways, including the use of future or present tange. "Good or present tense language. Words such as "estimate," "forecast," "project," "anticipate," "likely," "target," "expect," "intend," "continue," "esek," "believe," "plan," "goal," "goal," "goal," "sould," "would," "may," "might," "will," "strategys," "synergies," "opportunities," "trends," "momentum," "ambition," "aspiration," "objective," "aim," "future," "potentially," "outlook" and words of similar meaning may signify forward-looking statements. These statements. These statements are not guarantees of future results or occurrences, are inherently uncertain and are based upon current beliefs

By identifying these statements for you in this manner, we are alerting you to the possibility that our actual results may differ, possibly materially, from the anticipated results expressed or implied in these forward-looking statements as a result of a number of important factors. These factors include: escalating tariff and other trade policies and the resulting impacts on market volatility and global trade; growing fiscal deficits; changing levels of inflation and the corresponding impacts on macroeconomic conditions, client behavior and our funding costs; liquidity and interest rate volatility; potential recessions or slowing of growth in the U.S., Europe and other regions; developments in the Middle East; the economic impacts of an extended government shutdown; political uncertainty regarding operational and policy changes at U.S. government agencies; our ability to execute against our strategic initiatives; and the risk factors and other uncertainties set forth in our Annual Report on Form 10-K for the year ended Dec. 31, 2024 (the "2024 Annual Report") and our other filings with the Securities and Exchange Commission (the "SEC").

Forward-looking statements about the timing, profitability, benefits and other prospective aspects of business and expense initiatives, our financial outlook and our medium-term financial targets, and how they can be achieved, are based on our current expectations regarding our ability to execute against our strategic initiatives, as well as our balance sheet size and composition, and may change, possibly materially, from what is currently expected. Statements about our outlook on net interest income are subject to various factors, including interest rates, continued quantitative tightening, re-investment yields and the size, mix and duration of our balance sheet, including with respect to deposits, loan balances and the securities portfolio. Statements about our outlook on fee revenue are subject to various factors, including market levels, client activity, our ability to win and onboard new business, lost business, pricing pressure and our ability to launch new products to, and expand relationships with, existing clients. Statements about our outlook on expenses are subject to various factors, including investments, revenue-related expenses, efficiency savings, merit increases, inflation and currency fluctuations. Statements about our medium-term financial targets at our business segments are similarly subject to the factors described above, but may be more significantly impacted by positive or negative events or trends that have a disproportionate impact on a particular business segment. Statements about our target Tier 1 leverage ratio and CET1 ratio are subject to various factors, including capital requirements, interest rates, capital levels, risk-weighted assets and the size of our balance sheet, including deposit levels. Statements about the timing, manner and amount of any future common stock dividends or repurchases, as well as our outlook on total payout ratio, are subject to various factors, including our capital position, capital deployment opportunities, prevailing market conditions, legal and reg

You should not place undue reliance on any forward-looking statement. All forward-looking statements speak only as of the date on which they were made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after such date or to reflect the occurrence of unanticipated events.

Non-GAAP Measures. In this presentation, the accompanying slides and our responses to questions, we may discuss certain non-GAAP measures in detailing our performance, which exclude certain items or otherwise include components that differ from GAAP. We believe these measures are useful to the investment community in analyzing the financial results and trends of ongoing operations. We believe they facilitate comparisons with prior periods and reflect the principal basis on which our management monitors financial performance. Additional disclosures relating to non-GAAP measures are contained in our reports filed with the SEC, including the 2024 Annual Report, the third quarter 2025 earnings release and the third quarter 2025 financial supplement, which are available at www.bny.com/investorrelations.

Forward-Looking Non-GAAP Financial Measures. From time to time we may discuss forward-looking non-GAAP financial measures, such as forward-looking estimates or targets for expenses excluding notable items and for return on tangible common equity. We are unable to provide a reconciliation of forward-looking non-GAAP financial measures to their most directly comparable GAAP financial measures because we are unable to provide, without unreasonable effort, a meaningful or accurate calculation or estimation of amounts that would be necessary for the reconciliation due to the complexity and inherent difficulty in forecasting and quantifying future amounts or when they may occur. Such unavailable information could be significant to future results.