

WHO WEARE A trusted partner to help you achieve your ambitions

BNY is a global financial services company offering solutions and expertise through leading technology and platforms to support clients through the financial lifecycle. For more than 240 years, BNY has been innovating to help clients uncover new opportunities while remaining resilient through change.

Our Global Reach and Scale

in assets under custody and/or administration1

in assets under management²

full-year 2024 revenue

markets serving clients

employees serving clients globally

Financial results as of 4Q24

WHO WE SERVE Businesses, communities and people everywhere

We collaborate with our clients - across regions and industry segments - to continuously adapt to their evolving needs and plan together for what lies ahead. Our clients include:

Alternative Asset Managers

Asset Managers

Banks

Broker-Dealers

Corporations

Fintechs

Governments, Sovereigns & Not-For-Profits

Individuals & Family Offices

Insurance Companies

Registered Investment Advisors

Breadth of Our Client Franchise³

of the Fortune 100 companies

of the top 100 investment managers worldwide

of S&P top 100 banks worldwide

of top 100 largest **United States** retirement funds

of top 50 life/health insurance companies

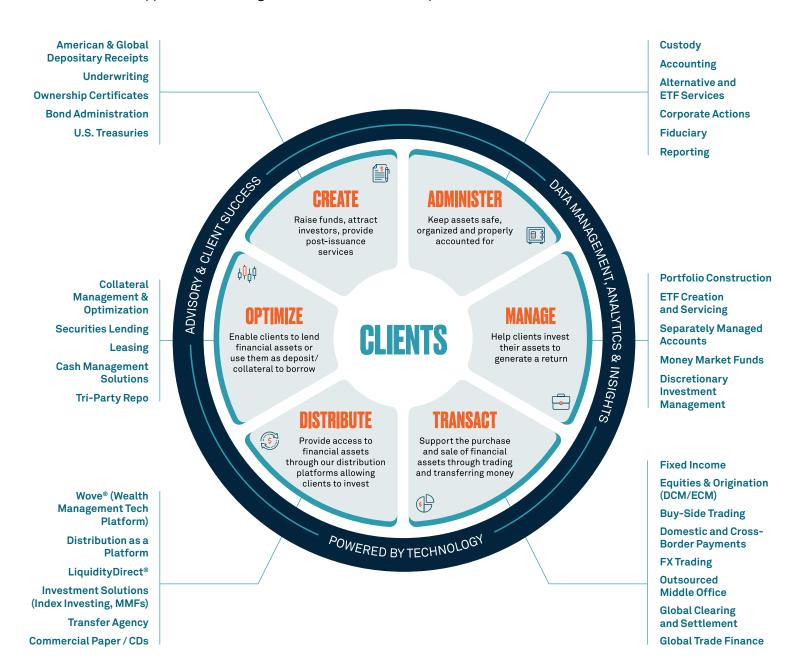


The unique role we play in the financial system – touching around one-fifth of the world's investable assets – gives us a tremendous responsibility, and our success is critical not only to our clients' success, but also the global economy at large. That responsibility motivates us every day."

- Robin Vince, Chief Executive Officer

WHAT WE DO Creating value for our clients

By providing solutions across the financial lifecycle, clients can benefit from streamlined operations, innovation and opportunities through our investment in new capabilities and execution at scale.



¹As of December 31, 2024. Includes the AUC/A of CIBC Mellon Global Securities Services Company, a joint venture with the Canadian Imperial Bank of Commerce, of \$1.8 trillion at December 31, 2024. Information is preliminary.

²Represents assets managed by BNY Investments and BNY Wealth as of December 31, 2024.

³Fortune 100: For 2024, Fortune, Time Inc. ©2024; Investment Managers: Pensions & Investments, worldwide institutional assets under management as of December 31, 2023, P&I Crain Communications Inc. @2024; Banks: S&P Global, total assets* as of December 31, 2023, @2024 S&P Global; client penetration assessment based on positive 2024 revenue with client company or parent/holding company. *According to S&P Global, company assets were adjusted on a best-efforts basis for pending mergers, acquisitions and divestitures as well as M&A deals that closed after the end of the reporting period. To be eligible for inclusion in pro forma adjustments, the amount of assets being transferred had to be at least \$1 billion, unless otherwise noted. Assets reported by non-U.S. dollar filers were converted to dollars using period-end exchange rates. Total assets were taken on an "as-reported" basis, and no adjustments were made to account for differing accounting standards. The majority of the banks were ranked by total assets as of December 31, 2023; Life/Health Insurance Companies: AM Best, total admitted assets as of July 2023, A.M. Best Company, Inc. Retirement Funds: P&I:1000 largest retirement plans, February 2024.

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The Bank of New York Mellon SA/NV operates in Ireland through its Dublin branch at Riverside II, Sir John Rogerson's Quay Grand Canal Dock, Dublin 2, D02KV60, Ireland and is

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The Bank of New York Mellon SA/NV operates in Germany through its Frankfurt branch The Bank of New York Mellon SA/NV, Asset Servicing, Niederlassung Frankfurt am Main, and has its registered office at MesseTurm, Friedrich-Ebert-Anlage 49, 60327 Frankfurt am Main, Germany (Zweigniederlassung registered in Germany with registration No. HRB 87912). It is subject to limited additional supervision by the Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin), Marie-Curie-Str. 24-28, 60439 Frankfurt, Germany) under BaFin ID 10122721.

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